

## Particulars

### About Your Organisation

#### 1.1 Name of your organization

AAK AB

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#### 1.2 What is/are the primary activity(ies) or product(s) of your organization?

- Oil Palm Growers
  - Palm Oil Processors and/or Traders
  - Consumer Goods Manufacturers
  - Retailers
  - Banks and Investors
  - Social or Development Organisations (Non Governmental Organisations)
  - Environmental or Nature Conservation Organisations (Non Governmental Organisations)
  - Affiliate Members
  - Supply Chain Associate
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#### 1.3 Membership number

2-0001-04-000-00

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#### 1.4 Membership category

Ordinary

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#### 1.5 Membership sector

Palm Oil Processors and/or Traders

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**Palm Oil Processors and Traders****Operational Profile****1.1 Please state your main activity(ies) within the supply chain**

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader with physical possession
- Trader without physical possession
- Kernel Crusher
- Food and non-food ingredients producer
- Power, energy and bio-fuel
- Animal feed producer
- Producer of oleochemicals
- Distributor and wholesaler
- Other

**Palm Oil and Certified Sustainable Palm Oil Use****2.1 Please include details of all operations using palm oil majority owned and/or managed by the member and/or related entities****2.1.1 In which markets do you sell goods containing palm oil and oil palm products?**

- Applies Globally

**2.2 Volumes of palm oil and oil palm products****2.2.1 Total volume of crude and refined Palm Oil handled/traded/processed in the year**

1,015,000.00 Tonnes

**2.2.2 Total volume of crude and refined palm kernel oil handled/traded/processed in the year**

270,000.00 Tonnes

**2.2.3 Total volume of Palm Kernel Expeller handled/traded/processed in the year**

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**2.2.4 Total volume of other palm-based derivatives and fractions handled/traded/processed in the year**

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**2.2.5 Total volume of all palm oil and oil palm products handled/traded/processed in the year**

1,285,000.00 Tonnes

**2.3 Volumes of palm oil and oil palm products certified****2.3.1 Volume handled/traded/processed in the year that is RSPO-certified (Tonnes):**

Description	Refined/CPO	PKO	PKE	Palm-based derivatives and fractions
2.3.1.1 Book and Claim from Mill / Crusher				
2.3.1.2 Book and Claim from Independent Smallholder				
2.3.1.3 Mass Balance	107000.00	50000.00		
2.3.1.4 Segregated	245000.00	13000.00		
2.3.1.5 Identity Preserved	4800.00			
2.3.1.6 Total volume	356,800.00	63,000.00	-	-

**2.3.2 How much RSPO certified products have you sold as certified (tonnes)**

Description	Refined/CPO	PKO	PKE	All other palm-based derivatives and fractions
2.3.2.1 Book and Claim	-	-	-	-
2.3.2.2 Mass Balance	-	-	-	-
2.3.2.3 Segregated	-	-	-	-
2.3.2.4 Identity Preserved	-	-	-	-
2.3.2.5 Total volume	-	-	-	-

**2.3.3 How much RSPO certified products have you sold under other schemes (tonnes)**

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**2.3.4 How much RSPO certified products have you sold as conventional (tonnes)**

77,000.00

**2.4 Total annual crude, refined palm kernel oil and derivatives production (only if applicable)**

0 Tonnes

**2.5 What is the percentage of Certified Sustainable Palm Oil in the total palm oil sold by your company in the following regions:****2.5.1 Africa**

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**2.5.2 Australasia**

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**2.5.3 Europe (incl.Russia)**

60%

**2.5.4 North America**

35%

**2.5.5 South America**

2%

**2.5.6 Middle East**

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**2.5.7 China**

1%

**2.5.8 India**

1%

**2.5.9 Indonesia**

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**2.5.10 Malaysia**

1%

**2.5.11 Asia**

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**Time-Bound Plan****3.1 Year of first supply chain certification (planned or achieved)**

2010

**3.2 Year expected to/or started to handle/trade/process any RSPO-certified palm oil and oil palm products**

2008

**3.3 Year expected to achieve 100% RSPO certification of all palm product processing facilities\***

2017

**3.4 Year expected to only handle/trade/process 100% RSPO-certified palm oil and oil palm products**

2020

**If target has not been met, please explain why:**

Based on the current uptake levels, we do not realistically believe that 100% RSPO certified will be achieved by 2020. The target is subject to customer demand and dependent on the geographical region, as well as specific customer requirements related to sustainable palm sourcing, not necessarily RPSO certified only.

This target is in the process of review.

**3.5 Which countries that your organization operates in do the above own-brand commitments cover?**

Argentina, Australia, Austria, Belgium, Bosnia and Herzegovina, Brazil, Bulgaria, Canada, China, Colombia, Costa Rica, Croatia (Hrvatska), Cuba, Cyprus, Czech Republic, Denmark, Ecuador, Egypt, El Salvador, Finland, France, Georgia, Germany, Gibraltar, Greece, Greenland, Guatemala, Guyana, Honduras, Hong Kong, Hungary, Iceland, India, Indonesia, Iran (Islamic Republic of), Iraq, Ireland, Israel, Italy, Jamaica, Japan, Jordan, Kazakhstan, Korea, Democratic People's Republic of, Korea, Republic of, Kuwait, Kyrgyzstan, Latvia, Lebanon, Lithuania, Luxembourg, Malaysia, Malta, Mexico, Moldova, Republic of, Monaco, Morocco, Myanmar, Netherlands, New Zealand, Nicaragua, Norway, Oman, Pakistan, Panama, Papua New Guinea, Paraguay, Peru, Philippines, Poland, Portugal, Puerto Rico, Qatar, Romania, Russian Federation, Saudi Arabia, Singapore, Slovakia (Slovak Republic), Slovenia, South Africa, Spain, Sri Lanka, Sweden, Switzerland, Taiwan, Thailand, Trinidad and Tobago, Tunisia, Turkey, Turkmenistan, Ukraine, United Arab Emirates, United Kingdom, United States, Uruguay, Uzbekistan, Venezuela, Vietnam

**3.6 How do you proactively promote RSPO and RSPO certified sustainable palm oil and oil palm products to your customers?**

AAK's customer base is diverse. Different customers have different needs. We reach out to our customer via our global go-to market organization. Through our global network of Palm Champions and our Palm Sustainability Task Force, made up of senior global managers we develop initiatives to fit all customer needs and requirements.

AAK employees are requested to take part in the e-learning which ensures they understand the sustainability issues related to palm oil, the RSPO, the standard and the solutions that we are able to offer. Next to that AAK has an up to date toolbox with all relevant documents for both internal background as well as presentations that support our sales teams in their customer engagement. We have a dedicated team in the organization to drive execution of the AAK sustainable palm strategy, as well as to support our sales teams with specific customer requirements.

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**Trademark Use****4.1 Do you use or plan to use the RSPO trademark on your own brand products?**

Yes

**Please state the markets where you use or intend to apply the Trademark and when you plan to start**

UK and EU foodservice market. This has already started in 2016

2016

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**Actions for Next Reporting Period****5.1 Outline actions that you will take in the coming year to promote the use of RSPO certified sustainable palm oil and oil palm products along the supply chain**

Ensure all sales teams and customer innovation teams understand the full story of palm oil through access to the right tools and training, & are able to engage their customers on the topic of sustainability. Actively participate in sustainability outreach and engagement groups in US, China and India.

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**Reasons for Non-Disclosure of Information****6.1 If you have not disclosed any of the above information please indicate the reasons why**

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**Application of Principles & Criteria for all members sectors**

**7.1 Do you have organizational policies that are in line with the RSPO P&C, such as:**

- Water, land, energy and carbon footprints
  - No file was uploaded
  - Related link: [https://aak.com/siteassets/sustainable-growth/policies-and-codes/environmental\\_policy.pdf](https://aak.com/siteassets/sustainable-growth/policies-and-codes/environmental_policy.pdf)
- Land Use Rights
  - No file was uploaded
  - Related link: <https://aak.com/siteassets/sustainable-growth/policies-and-codes/aak-group-policy---sustainable-palm-oil.pdf>
- Ethical conduct and human rights
  - No file was uploaded
  - Related link: <https://aak.com/siteassets/sustainable-growth/policies-and-codes/aak-group-code-of-conduct-short-version.pdf>
- Labour rights
  - No file was uploaded
  - Related link: <https://aak.com/siteassets/sustainable-growth/policies-and-codes/aak-group-policy-corporate-social-responsibility.pdf>
- Stakeholder engagement
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  - Related link: <https://aak.com/siteassets/sustainable-growth/policies-and-codes/aak-group-code-of-conduct-short-version.pdf>
- None of the above

**7.2 What best practice guidelines or information has your organization provided in the past year to facilitate the uptake of RSPO certified sustainable palm oil and oil palm products? What languages are these guidelines available in?****Comment:**

E learning and sales support tools for customer engagement. Next to that we publish our progress reports on a bi-annual basis.

Related link:

<https://aak.com/siteassets/sustainable-growth/palm-progress-reports/aaks-progress-report-on-sustainable-palm-oil---february-2018.pdf>

**7.3. Your answers above indicate that you are not yet using 100% RSPO certified palm oil and oil palm products. Do you have plans to immediately cover the gap using Book & Claim?**

No

**Please explain why:**

This would apply to end users of palm and palm related products.

**GHG Footprint****8.1 Are you currently reporting any GHG footprint?**

Yes

URL: [http://ebooks.exakta.se/aak/2018/hallbarhetsrapport\\_2017\\_eng/](http://ebooks.exakta.se/aak/2018/hallbarhetsrapport_2017_eng/)

**Support for Smallholders****9.1 Are you currently supporting any independent smallholder groups?**

Yes

**Please state the markets where you use or intend to apply the Trademark and when you plan to start**

We are supporting the SABAH jurisdictional certification through the work of Forever Sabah, an organization tasked with heading up the smallholder element of the overall project. The work is focused on 4 trial districts and covers 20 pilot villages, estimated to involve about 2000 smallholders.

Next to that AAK has partnered with Proforest and field tested a smallholder code of practice in India.

## Challenges

### 1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

-The limited uptake of CSPO in the biggest consumption markets China and India. -Consumer goods companies requirements focusing on verification and not necessarily requesting RSPO certified supply. - The negative image of palm as an oil ingredient resulting in no palm initiatives and marketing thereof - Continued NGO pressure also challenging the RSPO on its ability to guarantee a deforestation free supply chain

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### 2 In addition to the actions already reported in this ACOP how has your organization supported the vision of RSPO to transform markets in other ways? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

Continued business to business education. Supporting development of tools to help smallholders working towards RSPO certification. Supporting a balanced debate in multiple customer meetings as well as NGO meetings

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### 3 File -Please attach or add links to any other information from your organisation on your policies and actions on palm oil (EG: sustainability reports, policies, other public information)

- No files were uploaded

**Link:** <https://aak.com/siteassets/sustainable-growth/palm-progress-reports/aaks-progress-report-on-sustainable-palm-oil---february-2018.pdf>

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